



Saudi  
Arabia's  
Fastest  
Fixed  
Network

# Investor Presentation

FY 2020



# Disclaimer



Expectations and projections regarding future performance of the company referenced in this presentation are ‘forward-looking statements’ within the meaning of applicable securities laws and regulations.

These are statements which the management believes are true at the time of their preparation based on available data and information and are subject to future events and uncertainties and to the successful and timely execution of plans and strategies, that could cause actual results to differ materially from those anticipated in these forward-looking statements.

# FY 2020 Financial Results

زين  
ZAIN

وتستمر الربحية للسنة الرابعة على التوالي والجاي أزين!

Profitability continues for the 4<sup>th</sup> consecutive year  
and the best is yet to come!

إطفاء معظم  
الخسائر المتراكمة

Eliminating most of  
the accumulated losses

6.90% نمو الإيرادات مقارنة  
بالربع الثالث من 2020

6.90% growth in revenues  
compared to Q3 2020

260

SAR Million

Total profits  
in 2020

مليون ريال

إجمالي أرباح  
عام 2020

# Zain KSA Board of Directors



**HH Prince Naif Bin Sultan Bin Mohammed Bin Saud Al Kabeer  
Chairman**

A highly accomplished Saudi businessman with a vast experience in multiple industries, HH is also a board member of Almarai Company, Alyamamah Cement Company, Farabi Gulf Petrochemicals Company, Projects and Technical Contracting Establishment and Ashbal Al Arab Contracting Establishment.



**Bader Nasser Al Kharafi  
Vice Chairman**

A renowned regional economic identity, Mr. Al-Kharaf, is the Vice-Chairman of Zain Group Board of Directors since Feb. 2014. Furthermore, in March 2017, he was appointed Zain Group CEO. He also holds several executive roles in multiple businesses under Al Kharafi Group.



**Saud Bin Abdullah AlBawardi**

Mr. AlBawardi has more than 15 years of experience in the telecommunications and banking industries in Saudi Arabia. He has served in several senior executive positions in Zain KSA and in another operator in KSA.



**Mr. Kamil Hilali**

Mr. Kamil Hilali held the position of Chief Strategy Officer at Zain Group. Hilali has 18 years of experience and Hilali has a proven track record in developing corporate strategy and is currently managing Zain Group's digital transformation, information and communication technology, corporate development, digital infrastructure, wholesale, business development



**Raied Bin Ali Al Saif**

Mr. Al Saif is the director of investment and business development at the private office of the Prince Sultan bin Mohammed bin Saud Al-Kabeer Al Saud, where his department provides investment counseling services as well as overseeing business activities at joint ventures companies.



**Firas Oggar**

Mr. Oggar is a Board Member and Treasurer at The Association Of Corporate Counsels (ACC), Washington D.C. He is also the Head of Legal at Zain Group since 2017.



**Ossama Michael Matta**

Mr. Matta was appointed the key role of CFO of Zain Group in June 2010, having joined Zain in 2004 and quickly rising through the ranks. With more than 20 years track record in strategic financial transformation, he has solid relationships with banking institutions across the region.



**Martial Caratti**

Mr. Martial Caratti is a member of the Board of Directors of Zain Group since November 2017. He is also the Chief Financial Officer of Omantel since 2015. He has over 30 years of experience in the telecommunications industry in the Middle East and Europe.



**Hisham Mohammed Attar**

Mr. Attar has served as a board member in a number of companies, specializing in the field of investment and start-ups, including Body Masters and Amwal Alkhaleej.

# Zain KSA Management Team



Saudi Arabia's Fastest Fixed Network



**Eng. Sultan Bin Abdulaziz AlDeghaither - Zain KSA CEO**

Eng. AlDeghaither took over as CEO of Zain on July 1st, 2018. Having first joined Zain KSA in 2009 as Director of Network Planning. He spearheaded the development of Zain's network across the Kingdom to cover more than 98% of the populated areas.



**Mehdi Khalfaoui  
CFO**

Mr. Khalfaoui was appointed CFO in Feb-2017. Having more than 12 years of ICT sector experience



**Eng. Saad Al-Sadhan  
CBWO**

Eng. Al-Sadhan's professional career spans over 15 years in the telecom sector. AlSadhan began his journey with Zain in 2016 as Wholesale Senior Director.



**Eng. Abdulrahman Al-Mufadda - CTO**

Mr. AlMufadda has more than 15 years in the telecommunication sector. He was embarked on his role as Chief Technology Officer of Zain KSA in Feb. 2019.



**Sherif Tahoun  
CCO**

Mr. Tahoun's joined Zain KSA in 2014 having over 25 years of experience delivering business growth and transformation in large organizations



**Shatha AlNafeesa  
CHRO**

Shatha assumed the position of CHRO at Zain KSA in September 2019, backed by more than 15 years of experience in the human resources sector.



**Maher AlFawaz  
Chief Sales Officer**

Maher has over 14 years in the Network Engineering and Customer Care Services. Maher holds a BA in Electrical Engineering and an MBA



**Tiago Rocha  
CMO**

Tiago has more than 13 years of experience working globally in leading position in the field of marketing. Tiago holds a Master degree in BA



**Faris Al-Ribdi  
RA&C VP**

Faris began his journey with of Zain KSA as GM of Regulatory Affairs and Compliance in January 2018. His professional career spans 14 years in the ICT sector



**Eng. Al-Ghamdi  
Digital and Analytics  
VP**

Eng. Salah has over 15 years of experience in the ICT sector. He is leading the digital transformation of Zain KSA into a Digital Telco



**Eng. Rayan AlTurki  
Communication  
VP**

Mr. AlTurki has more than 15 years of experience in Marketing, Communication, and Branding



**Eng. Hamad Alkatheri  
Risk & InfoSec VP**

In his career, Eng. Alkatheri held several leadership positions in cybersecurity for a number of leading entities in the private and public sectors



**Nada Alaa AlHarthi  
Business Affairs VP**

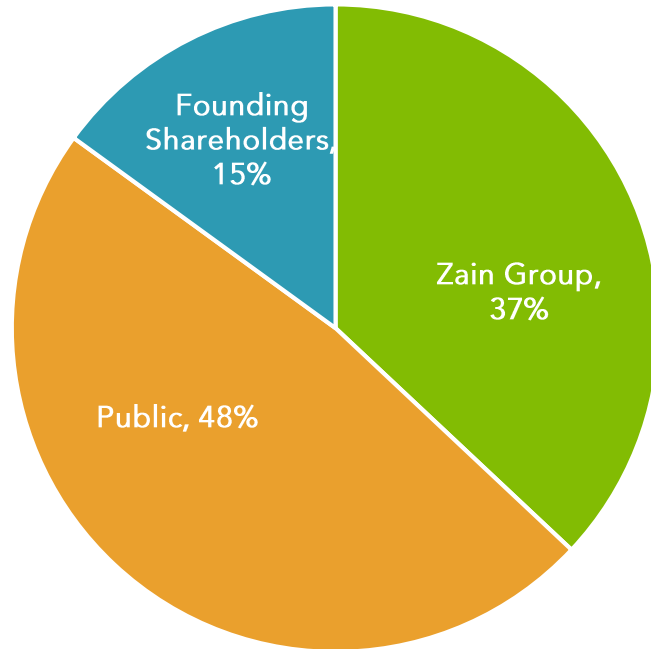
Nada assumed the position of Vice President, Business Affairs at Zain KSA, backed by a wide experience in planning, and strategy.



**Taghreed Bahdailah  
Investors Relations VP**

Taghreed is skilled in commercial banking and Islamic economics, with practical experience and, having graduated from Cambridge University in UK

# Shareholder Structure



**Around 329,000**  
Shareholders

► Zain Group provides Zain KSA with operational, technical, brand financial support

1 Faden Trading & Contracting Est.	5.97%
2 Saudi Plastic Factory Est.	2.93%
3 Abu Dhabi Investment House (ADIH)	1.07%
4 Almarai Co.	1.06%
5 HH Prince Sultan Bin Mohammed Bin Saud Al Kabeer Al Saud (Ashbal Al-Arab Contracting Est.)	2.13%
6 Al Jeraisy Development Co. Ltd.	0.85%
7 Architectural Elite Est. for Engineering & Contracting	0.28%
8 Al Sale Al Sharkiyah Co. Ltd.	0.27%
9 Rakisa Holding Co.	0.22%

<b>Tadawul:</b>	<b><u>7030</u></b>
<b>Bloomberg:</b>	<b><u>ZAINKSA:AB</u></b>
<b>Issued Shares</b>	<b>898,729,175</b>
<b>Paid Capital:</b>	<b>SAR 8,987,291,750</b>

# Zain Saudi Arabia Today



**7.01 Million**  
subscribers



**1,412 Zainers**  
Saudi: 88%  
Woman: 12%



**245 shops**  
**3,858 POS**



**50% Data revenue**  
(Excluding SMS & VAS)



**76 SAR**  
Blended ARPU



**10,510 TB/Day**  
Average daily data traffic



**99%**   **98%**   **94%**   **61%**  
2G   3G   4G   5G  
Population coverage



**9,948** Total number of sites  
566 Cities covered by 3G  
479 Cities covered by 4G  
50 Cities covered by 5G

# Zain KSA's Strategy



## Vision

By 2021, become a leading information-communications company in KSA that enables people to benefit in a hyper-connected world.



## Purpose

Play a leading role in the ongoing evolution of a digitally connected future for – people, businesses, and machines – and deliver value to all key stakeholders.



### 1 Maximize Value of Own User Base

- Deliver reasonable value and growth from mobile operations.
- Maximize data opportunity across consumer segments.
- Drive growth from postpaid & prepaid share of wallet on consumer.
- Big data leadership



### 2 Outperform Market Growth: Scale-up Digital Value Proposition

- Massively simplified ZainKSA products.
- Omnichannel offering
- Digital apps scale-up.
- Micro market battlefields



### 3 Improve Efficiency & Capex Value Based Management

- Cost optimization program
- Smart capex investment
- Lean organization
- Structural reduction of capital intensity through network sharing



### 4 Improve Cash Management Discipline

- Improve profitability and cash position
- Working capital optimization through partners financing
- Strengthen the company credit metrics
- Reduce the company debt and financing cost saving



### 5 Professionalize and Scale-up B2B New Revenue Streams

- Soho/SME
  - Simple offers
  - Active salesforce
- Government projects
- Very selective digital services
- Partnership



### 6 Venture Capital Investment

- Taking advantage of growth in technology
- Global diversification
- Partnership

## 7 Human Capital Development

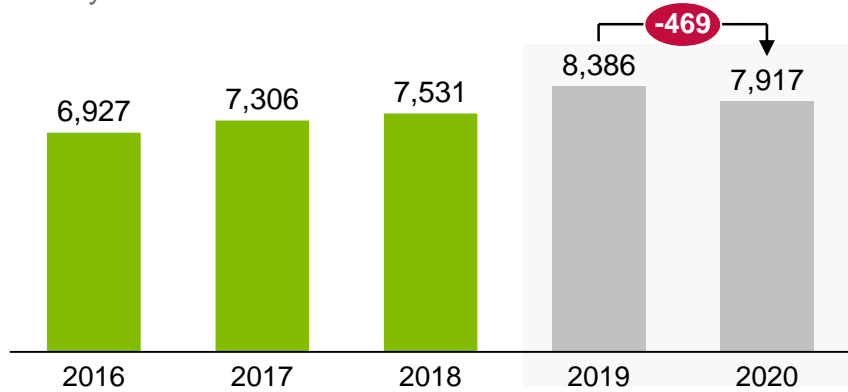


# Financial highlights



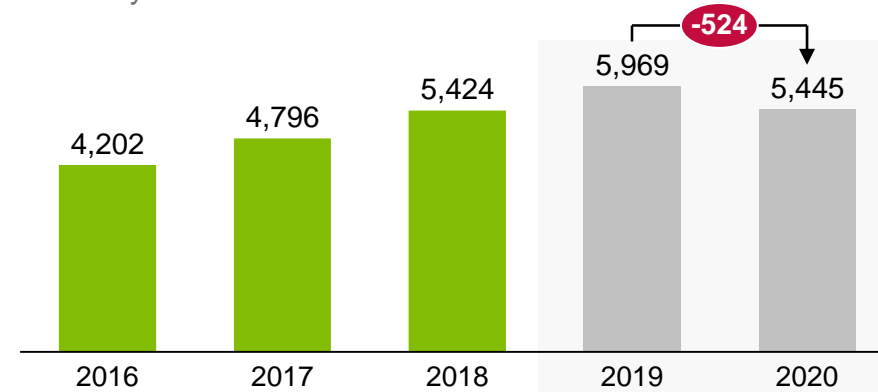
## REVENUE [Million SAR]

Yearly Trend



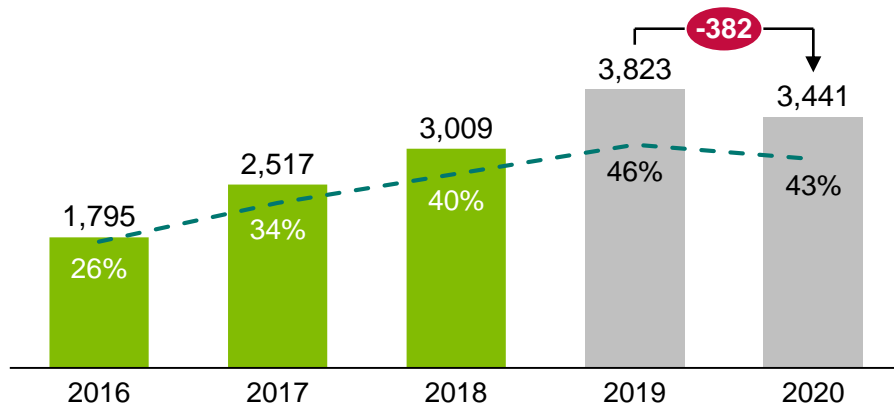
## GROSS PROFIT [Million SAR]

Yearly Trend



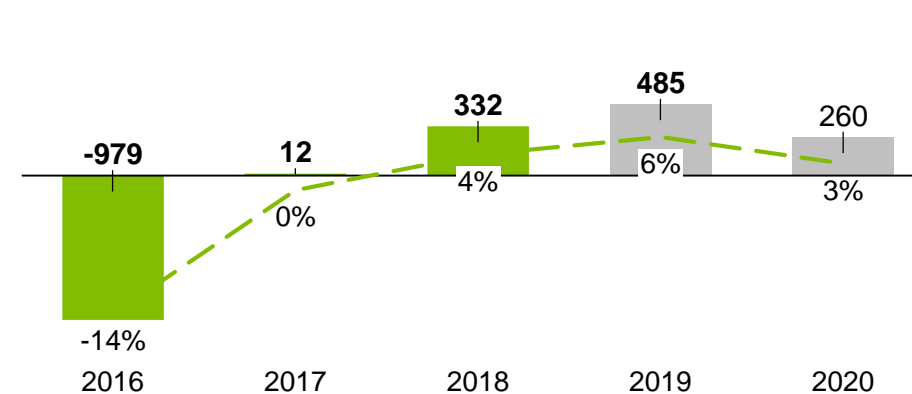
## EBITDA, EBITDA MARGIN [Million SAR]

Yearly Trend



## NET (LOSS) / PROFIT MARGIN [Million SAR]

Yearly Trend

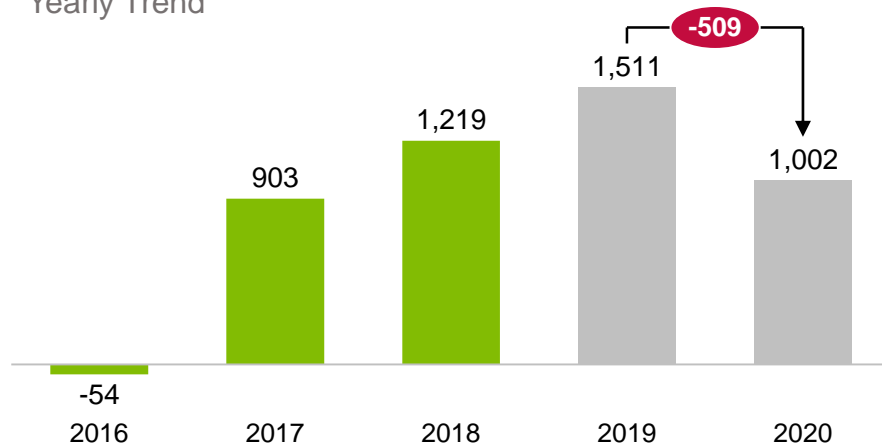


# Financial highlights



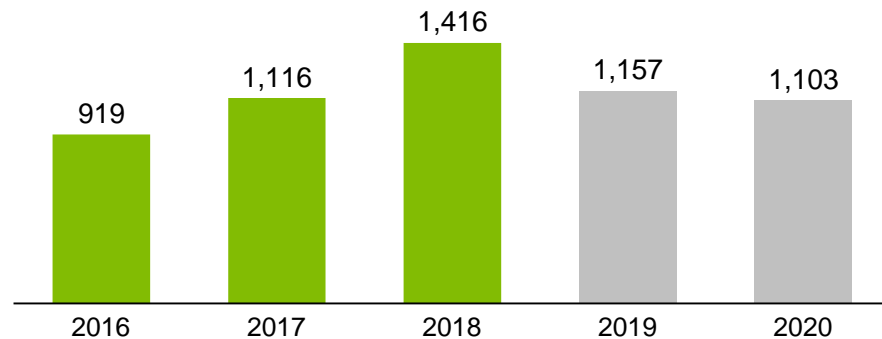
## OPERATIONAL (LOSS/INCOME) [Million SAR]

Yearly Trend



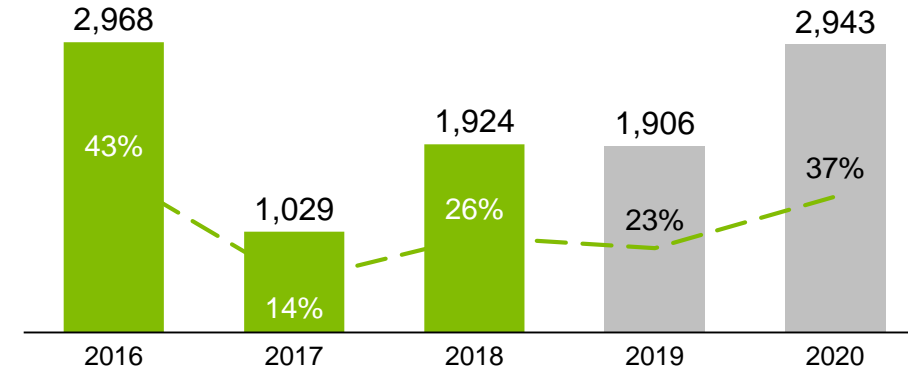
## CASH BALANCE [Million SAR]

Yearly Trend



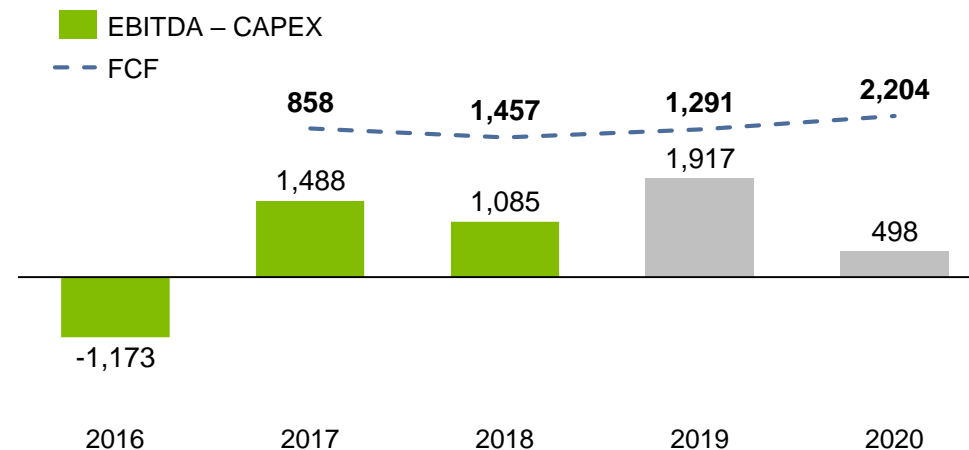
## CAPEX, CAPEX/ REVENUES [Million SAR]

Yearly Trend



## EBITDA – CAPEX [Million SAR]

Yearly Trend



# Company Debt



► With financial support from financial institutions, shareholders, and the Ministry of Finance

## Zain Saudi Arabia borrowings summary

Description	Party	Outstanding Amount
Murabaha Facility Arrangement (MFA)	Consortium of eight banks	1,828
Government Loan (MoF)	Ministry of Finance	4,039
Due to Shareholders	Founding shareholders	3,649
Junior Murabah Debt	Consortium of five banks	2,250



### Evolve cost transformation initiatives

- Opportunity to approach business differently
- Increasing efficiencies to lower operating costs
- Aligning businesses to changing customer behavior



### Committed investment in key capital projects

- Network investment including 5G and expanding fiber
- Technology and content investment



### Taking Proactive Financial Measures

- Increased capex guidance while implementing efficient cost measures

# Capital Structure



- ▶ In Oct 2020, the shareholders approved to reduce the share capital through the cancelation of 135,000,000 shares. The share capital before the reduction amounted to SR 5,837,291,750 and the share capital after reduction was SR 4,487,291,750 by reducing of SR 1,350,000,000. The percentage change in share capital, after the share capital reduction ratio was 23.1%
- ▶ After that, the shareholders approved to increase the share capital through the issuance of 450,000,000 shares. The revised share capital after the right issue has been SR 8,987,291,750 by increasing the capital by SR 4,500,000,000; out of which Zain Group subscribed through a debt conversion of SR 1,667 million from the principal outstanding which is considered as a non-cash entry. The Percentage increase per share is 1.003 Rights per share.

Share capital	2020
Number of share as at 01 January 2020	583,729,175
Capital reduction	(135,000,000)
Total shares before the right issue	448,729,175
Issue of shares	450,000,000
Number of shares as at 31 December 2020	898,729,175

	2020	2019	2018
Net Debt	10,474,516	15,592,206	15,362,732
EBITDA	3,441,087	3,822,603	3,009,254
Debt/(debt+equity)	57.01%	80.32%	80.70%
Net debt/EBITDA	3.04	4.08	5.11

# Ookla SpeedTest Award



The main graphic is a green rounded rectangle. In the top left corner is the ZAIN logo (Arabic 'زين' and 'ZAIN'). In the center is a large, glowing trophy that reads 'SPEEDTEST AWARDS by OOKLA FASTEST FIXED NETWORK 2020'. To the right of the trophy, the text reads 'We got it The Fastest Fixed Network Award For the 2nd time in Saudi'. In the bottom left corner is the 5G logo. At the bottom right, there is a small disclaimer: 'Based on analysis by Ookla® of Speedtest Intelligence® data for Q1 – Q2 2020 and Q3 – Q4 2020. Ookla trademarks used under license and reprinted with permission.'

This is a faded, light-colored version of the award graphic described above, positioned below the main graphic.

# OpenSignal Awards



**زین**  
zain

## Zain 5G Network

Wins 3 New Awards

**WINNER**  
BEST 5G AVAILABILITY

**WINNER**  
BEST 5G DOWNLOAD SPEED

**WINNER**  
BEST 5G DOWNLOAD EXPERIENCE

OPENSIGNAL

\*OpenSignal Awards – Saudi Arabia: 5G User Experience Report January 2021

«OpenSignal Awards – Saudi Arabia: 5G User Experience Report January 2021»

OPENSIGNAL

# MEQYAS Q4

زين  
ZAIN

الرياض

الحدود الشمالية  
حائل  
تبوك  
المدينة المنورة  
القصيم

1  
1  
1  
1  
1

أسرع  
انترنت  
متنقل

مقياس MEQYAS

مقياس MEQYAS

# MEQYAS Q3



زين ZAIN

PLACE

# FIRST

For Fixed **INTERNET SPEED**

For **5G COVERAGE**  
across the Kingdom's 13 regions and 41 governorates



5G

مقياس MEQYAS





# Telecom Review Awards



زین  
ZAIN

## Zain KSA Wins 3 Awards

**SUMMIT**  
**TELECOM Review**  
LEADERS' SUMMIT



# Riyadh 2034



## Congratulations Riyadh



22<sup>nd</sup> ASIAN GAMES  
**RIYADH 2034**  
HOST CITY

HOST CITY  
**RIYADH 2034**  
22<sup>nd</sup> ASIAN GAMES

# 5G Coverage

- ▶ Zain KSA expands 5G network to cover all Kingdom's 13 regions and 50 cities



# 5G Carrier Aggregation

- ▶ Zain KSA is the first telecom operator in the world to provide 5G carrier aggregation



# Other News

تمام  
tamam

5G  
زين  
ZAIN



Saudi  
Arabia's  
Fastest  
Fixed  
Network

## First all digital Micro Financing Platform

٢٠٢٠/١٢/٣١ م ١٤٤٢/٠٥/١٦ هـ

### البنك المركزي السعودي يُعلن بدء إطلاق التراخيص لنشاط التمويل الاستهلاكي المُصغر

يُعلن البنك المركزي السعودي "ساما"، بدء إطلاق التراخيص لنشاط التمويل الاستهلاكي المُصغر، وذلك بعد الإعلان عن إصدار أول ترخيص لشركة ممارسة لهذا النشاط في المملكة، وهي شركة تمام للتمويل لممارسة نشاط التمويل الاستهلاكي المُصغر، كشركة مساهمة مقفلة برأس مال يبلغ (٢٠) مليون ريال، وذلك بعد نجاح فترة تجربتها عبر البيئة التجريبية التشريعية للبنك المركزي (Regulatory Sandbox) الخاصة بالخدمات والمنتجات المالية المبتكرة في المملكة.

وتأتي هذه الخطوة، انطلاقاً من دور البنك المركزي الداعم لتمكين قطاع التمويل بالسماح بدخول أنشطة تمويلية جديدة لتعزيز ودعم القطاع، وجذب شريحة جديدة من المستثمرين والشركات من أصحاب رؤوس الأموال المتوسطة للعمل تحت إشرافه، وبشكل يضمن كفاءة عمل هذه الشركات من خلال الالتزام بما يصدره "ساما" من متطلبات رقابية وإشرافية تتعلق بحوكمة الشركات وإدارة المخاطر والالتزام وحماية العملاء، وبما يتوافق مع دور البنك المركزي في تعزيز الاستقرار المالي، ودعم فرص النمو والتطور الاقتصادي الذي تشهده المملكة نحو تحقيق أهداف رؤية المملكة ٢٠٣٠.

وأكد البنك المركزي، سعيه المستمر لدعم قطاع شركات التمويل والتقنيات المالية، ورفع مستوى فاعلية ومرونة التعاملات المالية، إضافة إلى تمكين وتشجيع الابتكار في الخدمات المالية المقدمة، وبما يُحقق أهداف "ساما" لتعزيز مستوى الشمول المالي في المملكة، وتمكين وصول الخدمات المالية بشكل سهل وآمن إلى جميع شرائح المجتمع.

SAMA.gov.sa  
@SAMA\_gov

البنك المركزي السعودي  
SAMA  
Saudi Central Bank

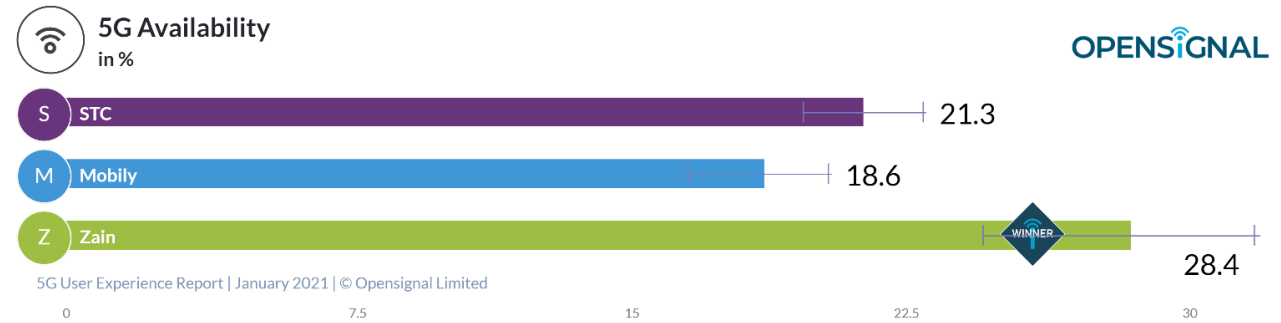
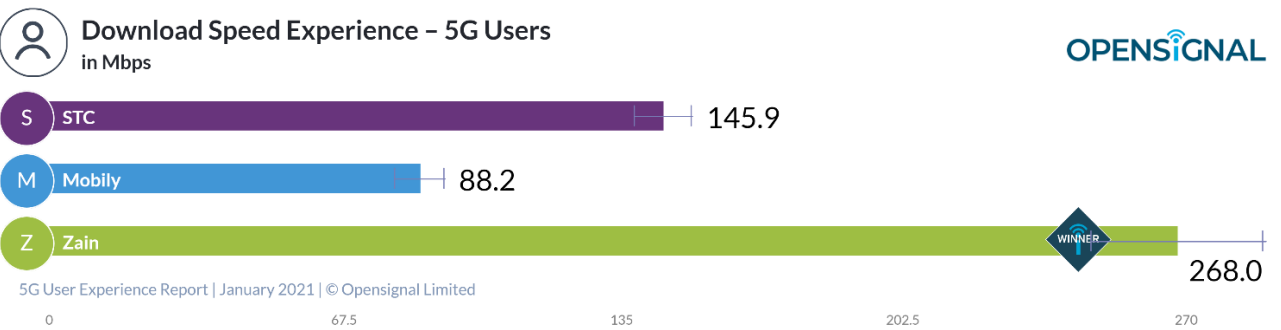
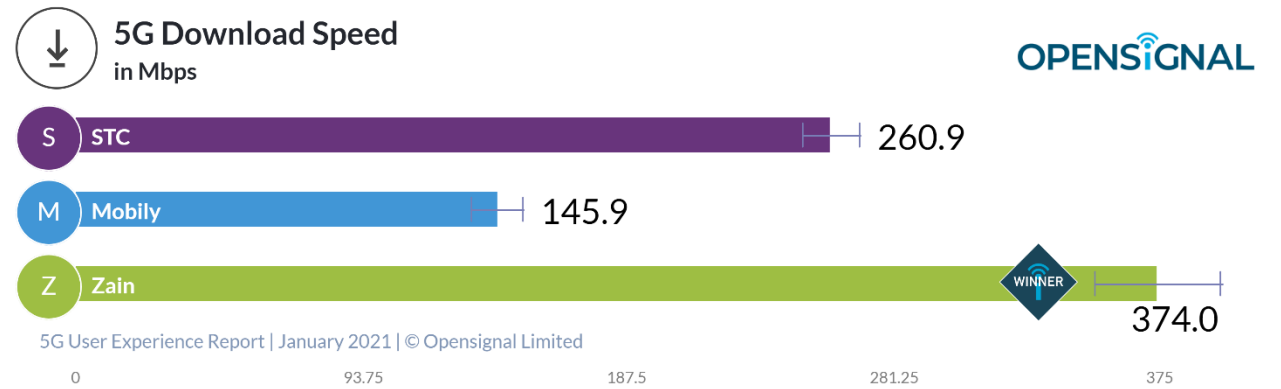
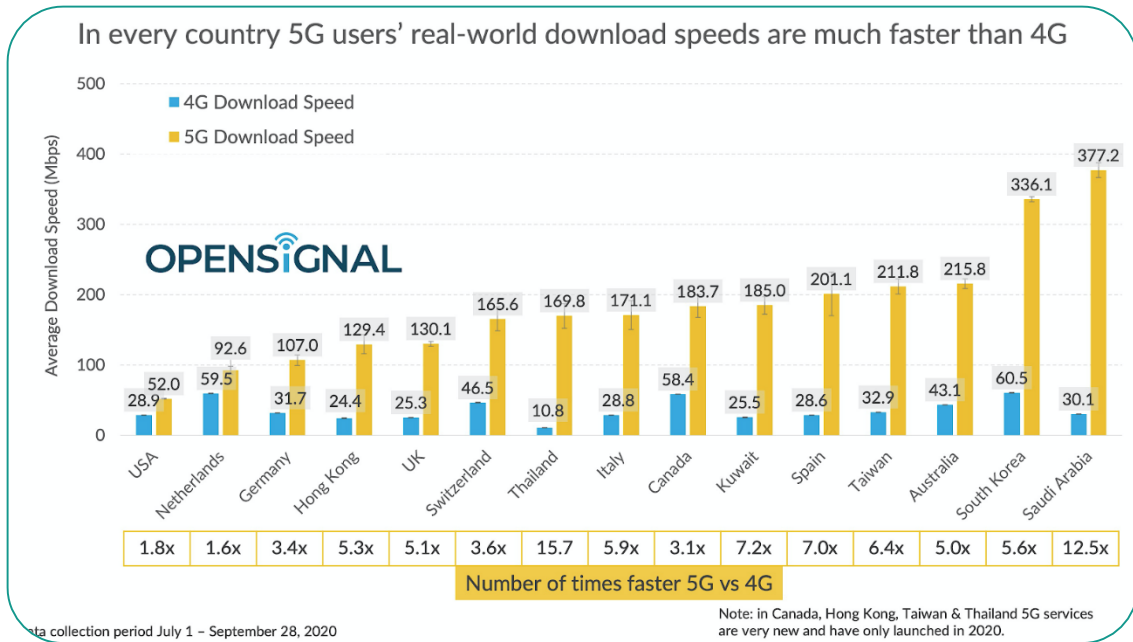
البنك المركزي السعودي | SAMA  
@SAMA\_GOV



#البنك\_المركزي\_السعودي يُعلن بدء إطلاق  
التراخيص لنشاط التمويل الاستهلاكي المُصغر  
[sama.gov.sa/ar-sa/News/Pag...](https://sama.gov.sa/ar-sa/News/Pag...)

#SAMA




# Zain KSA as a Global 5G Benchmark





Source: [https://www.analysismason.com/contentassets/e2d65dee00ab4f038cdd11a83c44fa56/analysys\\_mason\\_zain\\_5g\\_rollout\\_sep2020\\_rdm0\\_rdrk0.pdf](https://www.analysismason.com/contentassets/e2d65dee00ab4f038cdd11a83c44fa56/analysys_mason_zain_5g_rollout_sep2020_rdm0_rdrk0.pdf)  
<https://www.opensignal.com/2020/10/13/benchmarking-the-global-5g-user-experience-october-update>  
<https://www.opensignal.com/reports/2021/01/saudi-arabia/mobile-network-experience-5g>

# Zain KSA as a Global 5G Benchmark





Search  Log in  

## Zain Saudi Arabia's 5G fixed-wireless access roll-out reveals the potential for take-up growth worldwide

15 September 2020 | [Research](#)  
[Stephen Wilson](#)  
 Article | PDF (2 pages) | [Fixed Broadband Services](#) | [The Middle East and Africa](#)







"Zain Saudi Arabia's roll-out shows the potential for 5G fixed-wireless access worldwide."



### 5G Mobile Experience Awards, Saudi Arabia

OPENSIGNAL

January 2021, Saudi Arabia Report

	S STC	M Mobily	Z Zain
 5G Download Speed			 WINNER
 5G Availability			 WINNER
 Download Speed Experience – 5G Users			 WINNER

Source: [https://www.analysismason.com/contentassets/e2d65dee00ab4f038cdd11a83c44fa56/analysys\\_mason\\_zain\\_5g\\_rollout\\_sep2020\\_rdmbo\\_rdrk0.pdf](https://www.analysismason.com/contentassets/e2d65dee00ab4f038cdd11a83c44fa56/analysys_mason_zain_5g_rollout_sep2020_rdmbo_rdrk0.pdf)  
<https://www.opensignal.com/2020/10/13/benchmarking-the-global-5g-user-experience-october-update>  
<https://www.opensignal.com/reports/2021/01/saudi-arabia/mobile-network-experience-5g>

# Zain Innovation Center

- ▶ MCIT: “We are pleased to collaborate with Zain's Innovation Center to support innovation and digital entrepreneurship in the Kingdom.”

زين ZAIN @ZainKSA · 36m  
نفخر بالتعاون مع #وزارة\_الاتصالات\_وتقنية\_المعلومات بما يساهم في تطوير بيئة الابتكار وريادة الأعمال لنحقق معا #رؤية\_المملكة\_2030

#معا\_لمجتمع\_تقني  
#زين\_السعودية

وزارة الاتصالات وتقنية المعلومات @McitGovSa · 2h  
تحقيقًا لرؤية مستقبلية توفر بيئة تقنية مناسبة لرواد الأعمال والشركات الناشئة؛ نسعد بتعاوننا مع مركز الابتكار التابع لشركة زين لدعم الابتكار وريادة الأعمال الرقمية في المملكة.  
#وطن\_طموح\_وطن\_رقمي

**شراكة لدعم الابتكار وريادة الأعمال الرقمية**  
**أوجه التعاون:**

- تمكين رواد الأعمال والشركات الناشئة من خلال أنشطة مكنون الابتكار
- توفير البيئة التقنية المناسبة لرواد الأعمال والشركات الناشئة
- توفير نماذج الأعمال في تقنيات الجيل الخامس



# Capital Restructure

- ▶ CMA approves Zain Saudi's capital reduction and rights issue requests



# Back to School

العطاء الرقمي  
Attaa Digital



Saudi Arabia's  
Fastest  
Fixed  
Network

## Education package

زين السعودية @ZainKSA · 6h  
لأن مستقبلنا يبدأ بيد طلابنا وطالباتنا، نتشرف بشراكتنا في **#كلنا\_عطاء** وتوفير باقة التعليم الإضافية للبيانات اللامحدودة لبوابة عين ومنصة مدرستي وحضور الحصص الدراسية عن بعد لدعمهم في رحلتهم الى **#عالم\_جديد**

[bit.ly/3hzUkqw](https://bit.ly/3hzUkqw)

توسّط زين بالعطاء إلى 999  
السعر شامل هوية رقمية المصاحبة

## Partnership with CITC

مبادرة العطاء الرقمي @Attaa\_SA

شكرًا شركاء العطاء على تقديم عروض خاصة للطلاب والطالبات .. بعطائكم المتجدد نبدأ العام الدراسي الجديد متطلعين لبيدات مدهلة **#كلنا\_عطاء**

Translate Tweet

وزارة التجارة and هيئة الاتصالات وتقنية المعلومات

# Covid- 19 Social Responsibility



Awareness, B2B offers, Students and Teacher offers



## أعمالك لا توقف!

زین أعمال معك في مواجهة التحديات الاقتصادية. تماشياً مع دعم حكومة خادم الحرمين الشريفين ودعماً منا في زین أعمال. نقدم لجميع عملاء قطاع الأعمال الخدمات التالية لمدة شهر بدون رسوم إضافية:

- لدعم مبادرات العمل عن بعد:
- مضاعفة البيانات والانترنت المحلية
- مكالمات لامحدودة بين الموظفين (داخل المجموعة)
- استمرار الخدمة وعدم الفصل عن العملاء لعدم سداد الفواتير

مع كامل الخدمات بالأسعار والخطط المعتاد



## واصلوا تعليمكم بدون استهلاك بياناتكم

## بيتك أزین مع عروض زین

باقعة 299 و iPad Air علينا	باقات شباب 5G المفوترة	شهر مجاناً باقات زین فايبر	الانترنت 5G اللامحدود مع راوتر مجاناً	
باقعة العائلة 5G	البيانات باقات البيانات المفوترة	البيانات باقات البيانات مسبقة الدفع	البيانات الباقات الصوتية	

# 5G Social Engagement

#جيبوا\_لنا\_زين5G



Co-creating our 5G network expansion with our audience (customers and non customers) , by asking them to vote for what city to be covered by Zain 5G next.

Replying to @ZainKSA

وادمي 🗨️

الدوامي

الزلفي

64,323 votes · Final results  
8:17 PM · Jul 11, 2020

مبروك وصلتوا 13 منطقة  
طيب كم رتويت ويجي الدور علينا في #حوظة\_بنّي\_تميم ؟

6 291 43

زين السعودية @ZainKSA · Jul 8

الله يبارك فيك و أبشر بعزك 🙏  
وصلوها 1000 ريتويت خلال 48 ساعة  
و تبشرون فيه 🙏

81 1.3K 125

بالله سيروا علينا في تربة

ناصر العوده @NASEER\_OB · Jul 10

دام الوضع اكشن .. غالين والطلب رخيص 🙏❤️  
بنزيد مدينة نوصل لها #زين5G  
أكثر مدينة تجيب ريتويت قبل نهاية يوم السبت تبشر فيه 🙏  
التحدي بين:  
المجمعة

@smazuifi ماشاء الله ..

38 24 46

زين السعودية @ZainKSA · Jul 10

تستاهل تربة وأهلها بس لنا يومين مضيعينها من وصفك

665 518 802

# Other Q3 News

زين  
ZAIN

## مقابلة الرئيس التنفيذي مع Telecom Review Magazine CEO interview with Telecom Review Magazine



[اضغط هنا للاطلاع](#) على مقابلة الرئيس التنفيذي  
م. سلطان بن عبد العزيز الدغيثر مع مجلة Telecom Review  
التي استعرض من خلالها إنجازات زين السعودية ومن أبرزها  
إطلاق أكبر شبكة جيل خامس في الشرق الأوسط وأوروبا  
وأفريقيا.

[Click here to view](#) the Chief Executive Officer  
Eng. Sultan bin Abdulaziz Aldeghaither's exclusive  
interview with Telecom Review magazine speaking about  
the achievements of Zain KSA, most prominent of which is  
the launch of the largest 5G network in the Middle East,  
Europe and Africa.

[CEO Interview with Telecom Review](#)

هيئة الاتصالات وتقنية المعلومات  
Communications and Information Technology Commission



stc  
موبايلي  
mobily

الاتصالات المتكاملة  
INTEGRATED TELECOM

Open Access **Go-Live** with all operators

# Other News

## Zain KSA's 5G supports an ICT-powered economy in line with Saudi Vision 2030

28 DECEMBER 2020



زينة  
zain

Thursday, 21 January  
4:00 - 5:30 pm KSA time

### "OPPORTUNITIES OF THE 5G FIXED WIRELESS ACCESS"

We are delighted to invite you to our virtual event in partnership with Nokia, and Telecom Review magazine, where we will discuss Zain KSA's 5G network deployment and the 5G Fixed Wireless Access solutions and prospects in Saudi Arabia.

During the event, Zain KSA will shed light on its 5G FWA journey with Nokia, evaluating its contribution to the Kingdom's ICT roadmap, as outlined by Saudi Vision 2030, and overviewing its advantages on businesses and individuals alike.

#### Our speakers:



Zain KSA CTO  
Eng. Abdulrahman AlMufaddah



Zain CBT Head  
Ali Jitawi

[Click here to register](#)

We look forward to your valuable attendance!

# Other News

5G  
زين ZAIN



Saudi  
Arabia's  
Fastest  
Fixed  
Network

بالشراكة مع الهيئة السعودية للمدن الصناعية ومناطق  
التقنية «مدن».

«زين السعودية» تغطّي مدينة الدمام الصناعية الثانية بشبكة  
الجيل الخامس 5G  
2020-11-25 18:03:08

▶ أعلنت شركة "زين السعودية" عن نجاحها، بالتعاون مع الهيئة السعودية للمدن الصناعية ومناطق التقنية (مدن)، في تغطية مدينة الدمام الصناعية الثانية بشبكة الجيل الخامس 5G، وبالتالي بات أكثر من 12 مصنّعاً سعودياً وعالمياً يمكنهم التمتع بخدمات شبكة الجيل الخامس من "زين السعودية" وغيرها من خدمات الدعم الفني والمساندة.



# Other News

CEO interview  
with Bloomberg





# Partnerships



زينة  
zain

توقيع اتفاقية شراكة حصرية

osn



الرئيس التنفيذي  
م. سلطان بن عبدالعزيز الدغيثر



الرئيس التنفيذي  
باتريك تيليوكوس

Zain exclusive partnership with OSN

# More Information



For more information, please visit our website or contact us through:











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## Investor Relations

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Annual Audit Committee Report	عربي	English
Yearly Statement		
Board of Directors Report 2019	عربي	English
Yearly Statement		
Financial Statement 2019	عربي	English
First Quarter		
Second Quarter		
Third Quarter		

<https://sa.zain.com/en/investors/financial-reports>



Q & A



Thank You

